

Dear Shepherds,

We are excited to announce that the Fall Fiber Festival is scheduled for October 1 & 2, 2022, and we invite you to participate in our annual fleece sale. As always, our goal is to provide local shepherds with a venue to sell their quality fleeces and to provide handspinners and felters with a local source for their fiber.

This sale, as before, will be held in a staffed tent during both days of the festival. We will be charging a modest 10% commission per fleece sold to recoup some of the expenses of the sale. We will also charge a **\$5 per fleece-for-sale fee (sold or unsold)**. We will no longer be able to waive the fleece fee for volunteering in the tent, as we found some shepherds were only promoting their own fleeces.

We are limiting the number of fleeces on the sales table by an individual shepherd to 8 at a time. We invite you to keep up to 8 back-up fleeces under the table for **YOU** to refresh after any sales.

Fleeces may be brought to the show between 7:30 am and 9:30 am on Saturday morning. No fleeces will be accepted before or after that time. Unsold fleeces must be picked up Sunday between 4:00 pm and 4:30 pm, or they will become property of the Fall Fiber Festival. Checks for all fleeces that have sold will be mailed as soon as possible after the festival.

Fleeces should be: <u>skirted fleeces only</u>, in clear bags, labeled with our tag and any other farm or fleece info you wish to include.

You are responsible for pricing your fleeces. In order to ease the cash transactions we request that totals be to the nearest dollar. The attached tags should be copied and filled out prior to the weekend to make Saturday morning set-up move more quickly. **Please fill out two tags per fleece for sale, and feel free to add any other pertinent information regarding individual fleeces.** A scale will be available at check-in for weighing fleeces if needed.

Once again, we would like to encourage you to share information about your breed of animals on a standard 22 by 28-inch poster board. These can be displayed along with your product to educate the buyers on the animals who provide the fiber. Be creative and have fun!

If you have any questions please feel free to contact me at <u>fleece@fallfiberfestival.org</u> or 434-985-3669.

We look forward to seeing you at the Festival! Mary Kearney FFF Fleece Tent Coordinator