

Dear Shepherd,

We invite you to participate in the Fall Fiber Festival's annual fleece sale. Our goal is to provide local shepherds with a venue to sell their quality fleeces and to provide hand spinners and felters with a local source for their fiber.

This sale will be in a staffed tent during both days of the festival. The fee structure remains unchanged. We will charge a 10% commission per fleece sold, to recoup some of the expenses of the tent rental and sale. There is a \$5 per fleece entry fee, for each fleece submitted. This will be deducted from your fleeces sold, or is to be paid at the conclusion of the sale on Sunday, if your fleeces haven't sold.

You are welcome to submit up to 15 fleeces, and we will manage the number of fleeces on the table top, dependent upon the total numbers of shepherds participating. There is under table space for additional fleeces, as in years past. Since we will be managing the fleeces on the table top, we will replenish from those below the table as sales proceed. You do not need to be in attendance throughout the sale.

Fleeces are to be brought to the show between 8:30-9:30 am on Saturday morning. Please note 9:30 is the cut off time for entries, so that the tent managers have time to make sure all fleeces are labeled and entered appropriately before the gates open.

Unsold fleeces must be picked up Sunday between 4 - 4:30 pm, or they will become property of the Fall Fiber Festival.

Submission requirements:

1. Print your own tags in advance of the sale. They can be downloaded from the website.
2. Complete all your tags prior to the event please. Two completed copies of the tag are required. One tag goes in the bag with fleece and one tag is submitted to the tent manager. This will facilitate the check in process, which can otherwise get quite hectic.
3. There is a scale available to weigh your fleeces in the tent.
4. **Submit only skirted fleeces.** Matted, felted, unskirted fleeces are not appropriate for this sale, and will be sent home with you.
5. Fleeces must be priced to the nearest dollar amount please.

You will improve your chances of selling your fleeces if you provide some information about the source animal, your breed of animal; uses for the fiber, special processing considerations (if any) or even a sample of the fiber cleaned and spun or felted. There are many novice fiber enthusiasts interested in your fiber, educating them to the nuances of your fiber will entice them to buy it. You are welcome to provide a small display sign with your fleeces as you wish. Be creative!

If you have any questions, please email fleece@fallfiberfestival.org or call 434-985-3669.

See you at the Festival!

Mary Kearney

Lucy Hastings

FFF Fleece Tent Coordinators